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# The Sales Bible The Ultimate Sales Resource

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#### **This text was adapted by The Saylor Foundation under a ...**

Paul Blake, Vice President of Sales at Greater Media Philadelphia Paul was born to sell He started his career in sales in 1989 when he graduated from Bloomsburg University of Pennsylvania He quickly rose to a leadership role as the director of sales at Global Television Sports, then sales manager at Clear Channel Radio, WJJZ-FM, and WMMR-FM

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The 15 Best Sales Books That All Salespeople Should Own 15 The Sales Bible: The Ultimate Sales Resource by Jeffrey Gitomer With another favorite sales book, Jeffrey Gitomer's The Sales Bible: The Ultimate Sales Resource, has been just that, the ultimate resource for thousands of sales

professionals

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Pitching Investors: The Ultimate Pitch Bible Introduction The goal of this document is to provide a real-world best practices approach to creating an investor pitch Most of the example slides displayed throughout this document will be the actual pitch deck used by a company called Beegit You can watch the full 13-minute presentation on

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estate investors, one of the most asked questions on our site has been, "How Do I Get Started in Real Estate Investing?" People from all over the world have been coming to BiggerPockets to find the answer to that question While some might lead you to believe that there is a simple answer that works for everyone, that simply isn't the case

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